

6- Corporate Profile.

Purpose and governing bodies.

Founded in 1960 and headquartered in Elche (Alicante), Ismael Quesada is a family business with more than six decades of experience, dedicated to the specialized distribution of chemical products and raw materials. The company is based on an organisational structure that demonstrates a remarkable capacity to respond to the demands of advanced, transparent and accountable management.

Shareholders'
meeting

Board of
Directors

General mgmt &
mgmt. committee

The company's governance is based on a governance and management structure that is hierarchically and functionally articulated in the following bodies:

- **Shareholders' meeting**, which acts as the highest decision-making body of the company and is made up of the ownership.
- **Board of Directors**. It is the body responsible for the strategic direction and supervision of corporate management. It also assumes full responsibility for the integrity and preparation of sustainability reports. It is chaired by Ismael Quesada, founder of the company.
- **General management and management committee**. Operational management and the implementation of the strategic guidelines are the responsibility of the management committee, headed by the General Manager, Cristina Quesada, who represents the continuity and vision of the second generation of the family. This committee provides comprehensive assistance to the Board, providing it with the information necessary for informed decision-making.

Ismael Quesada's business model is business-to-business (B2B) oriented and his strategic approach is based on operating with diligence and quality to generate trust and long-term value. In 2025, Ismael Quesada has taken a strategic step, expanding its offer and structuring its operations into two major divisions:

- **Industrial Division (rubber and adhesives)**: it is the traditional pillar of the company, focused on the supply of chemical inputs from the national and international market to meet the specific demands of the manufacturing industry of mixtures and products derived from rubber.
- **Personal Care Division**: the experience accumulated in the management of raw materials allows us to enter a new field of specialization aimed at the cosmetics industry. Through this division, we offer a selection of innovative and effective active ingredients (such as oils, botanical extracts, algae, recombinant collagens and peptides). Our goal is to provide solutions that meet the demands of the industry and add value to each formulation.



To ensure that our supply network (which extends across regions such as Taiwan, China, South Korea, India and Italy, as well as Spain) operates at maximum efficiency, our organizational structure is supported in a coordinated manner by four key departments:

1. **Purchasing**, responsible for the procurement of raw materials and supplier management.
2. **Commercial**, which is responsible for the direct relationship with customers and the development of new market opportunities.
3. **Quality** is a guarantee that all our processes and products meet the most rigorous standards and are subject to a process of continuous improvement with the customer in focus.
4. **Logistics and warehouse**, which ensures the efficient management of material in-bound and outbound flows and timely delivery in accordance with needs to maximize customer satisfaction.

